



Partner-initiated Microsoft Teams Trial

Provide your customers the full Microsoft Teams experience with a 6-month trial.

What is included?

Overview

- 2 GB of SharePoint Online storage
- Microsoft Teams (Teams1, Teams IW)
- Office Online
- Exchange Foundation
- Flow for Office 365 Plan 1
- Forms
- Microsoft Planner
- Microsoft Whiteboard
- PowerApps for Office 365 Plan 1
- SharePoint Online Kiosk
- Stream
- Sway
- Yammer Enterprise

Eligible customers

- New customers without an Office 365 Tenant
- Exchange Plan 1
- Exchange Plan 2
- Office 365 ProPlus
- Office 365 Business
- Dynamics 365

Useful Links

- [Microsoft 365 Partner Accelerator workshops](#)
- [Video: Step-by-step intro for using, enabling and managing the experience](#)
- [How to: Create your Ingram Micro Cloud Reseller Account](#)

Partner Opportunity

Why Start with a Microsoft Teams Trial

With the partner-initiated Teams trial, you can more effectively drive customer acquisition, retention, and upsell with powerful business scenarios.

- The trial gives **new customers** a chance to enjoy the full-featured Microsoft Teams collaboration experience in their everyday work lives. As a result, it provides a natural on ramp to transition participants to paid SKUs that include Teams, such as Microsoft 365 Business Standard, Microsoft 365 Business Premium, Office 365 E3, and Office 365 E5.
- For **established customers**, you have the opportunity to grow wallet share by helping customers consolidate their communications stack. Help relieve your customers' headaches from having to juggle integration and payments to other vendors with a robust consolidated hub for all their communication needs.

Want to know more?

[Get the full details about the partner-initiated Team trial here.](#)

How to order?

1. Login at <https://www.ingrammicrocloud.com/us/en/country-selector/>
2. Choose your 'Country' and navigate to 'Cloud Marketplace'
3. Login to your 'Control Panel'
4. Search for Microsoft Teams Commercial Cloud Trial (6 Month)
4. Add to cart (maximum 1000 seats)

