

# CLOUD SUMMIT X

Guiding Customers on Their Unique Cloud Journeys

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CUSTOMERS ARE FACING A  
SET OF COMPLEX CHOICES



MANAGE TODAY...

TODAY

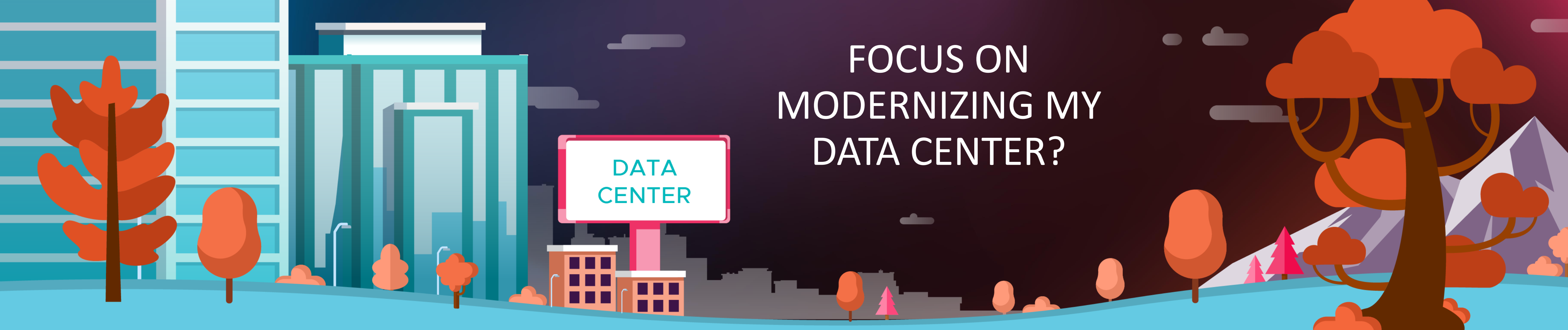
OR BUILD FOR  
TOMORROW?

TOMORROW



# FOCUS ON MODERNIZING MY DATA CENTER?

DATA  
CENTER





EXTEND INTO A  
PUBLIC CLOUD?

# EMBRACE PUBLIC CLOUDS?





HOW DO I KEEP  
THIS SECURE?



There are a Lot of Choices...but with Choice Comes Complexity







# Operational Silos





Narrow &  
Specialized Skills



Security Risks



Fragmented  
Management



Limited Control  
of Resources  
& Spend





Complex  
Application SLAs



# Current IT Initiatives



Modernize  
Datacenter



Extend  
to Cloud



Develop  
for Cloud



Deliver  
SaaS Apps



Hybrid Cloud

Native Public Cloud

# | Realities of a Multi Cloud World



Low visibility,  
Increased spend



Inefficient /  
Over-provisioning



Security and  
Compliance



Performance  
inconsistencies



Diversity  
and Scale



Thousands of Objects,  
Services, Containers, Apps



Hundreds of  
Cloud Accounts



Complex Teams  
& Priorities



Google Cloud



# VMware Cloud Health

Consistent Operations Across Any Cloud



Cost & Resource  
Management



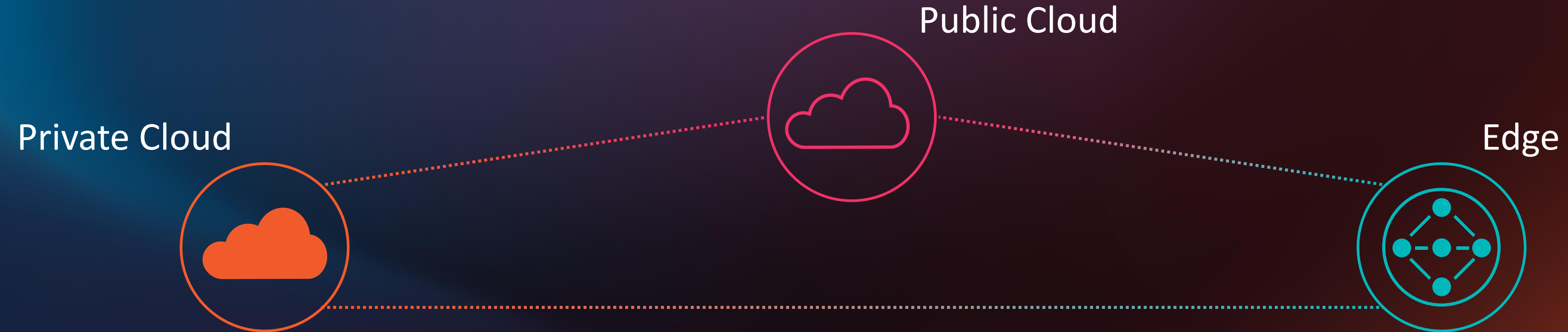
Security &  
Governance



Insights &  
Analytics

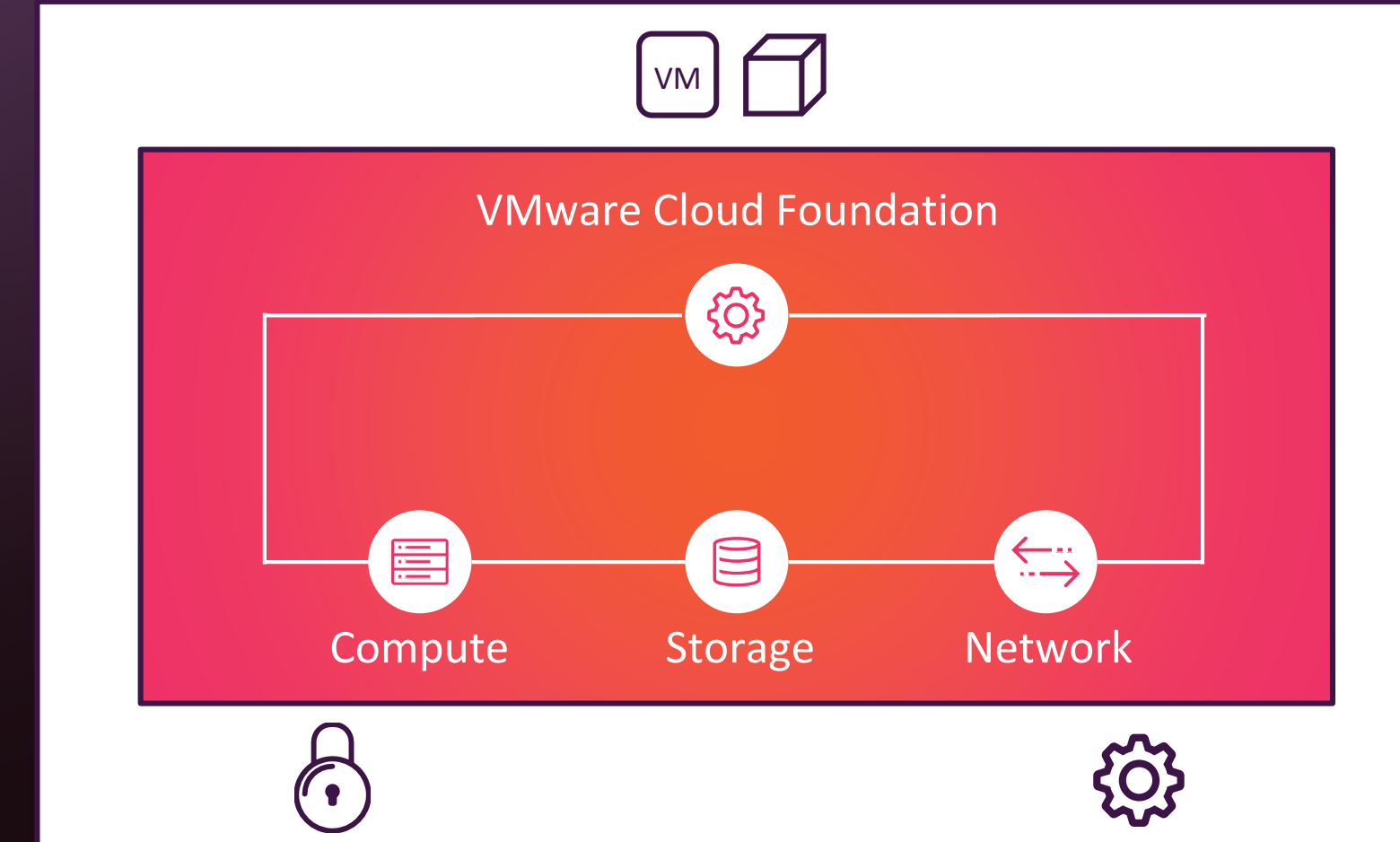
# The Journey Starts with Hybrid Cloud

Consistent Operations and Consistent Infrastructure



# VMware Cloud Foundation

Integrated Compute, Storage, Networking and Management





# VMware Cloud Foundation

Integrated Compute, Storage, Networking and Management



**Run** apps anywhere  
without refactoring



**Extend** existing  
skills and tools



**Protect** and secure all apps in  
any environment

# | The Market-Leading Hybrid Cloud Solution



# | Partnering with VMware

