

CLOUD SUMMIT

The Power of Partnership

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One Commercial Partner, Microsoft



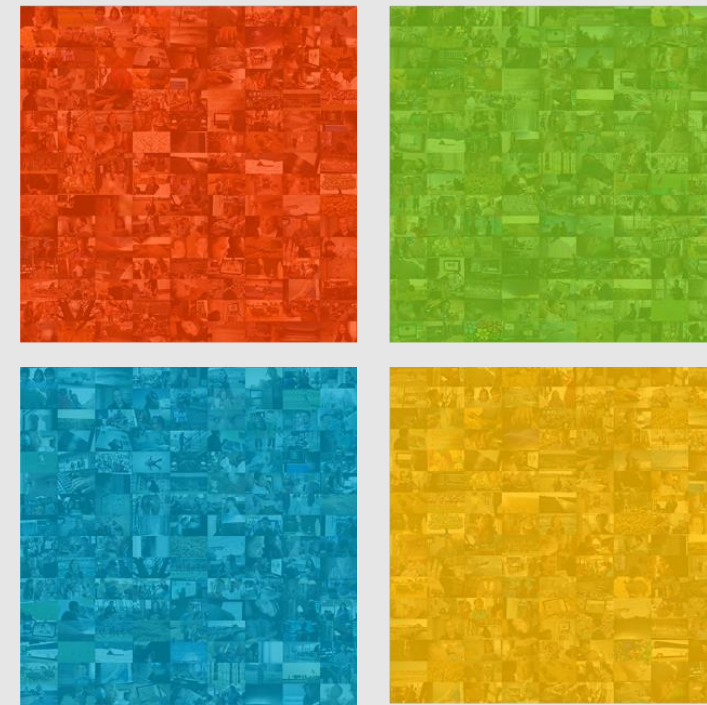
@gavriels1



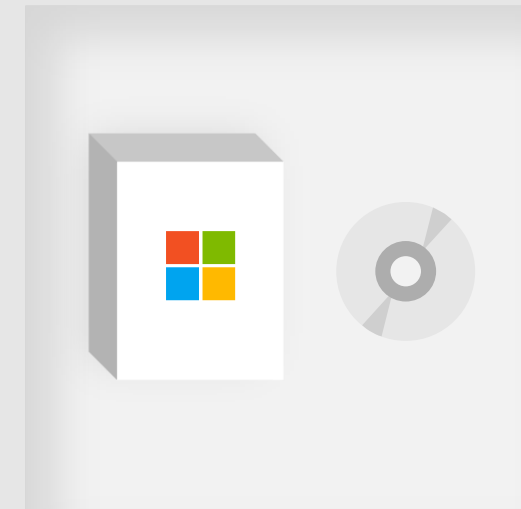
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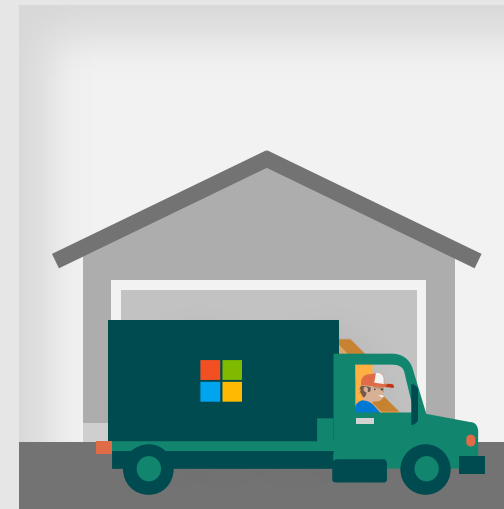
From Partnering to Partnership



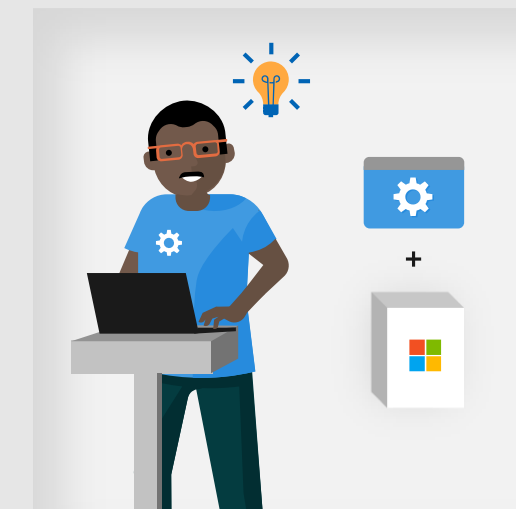
Historic partnership



Software



Distributors

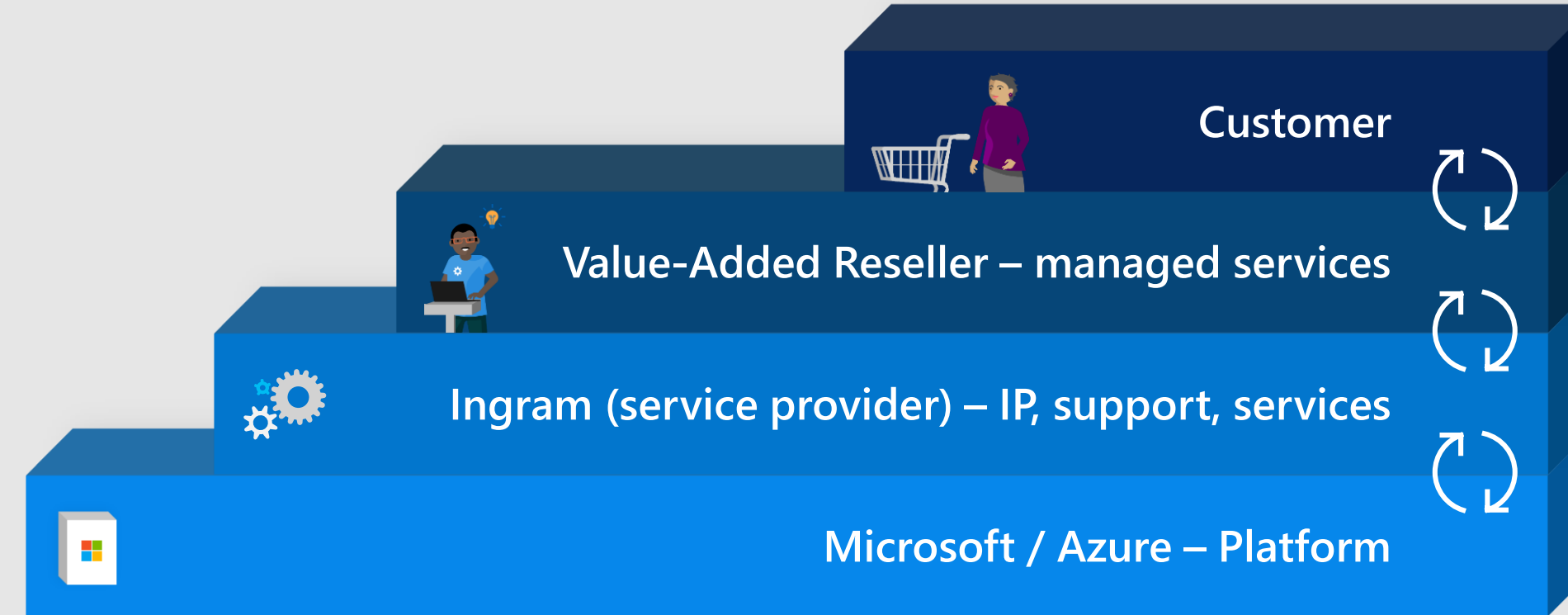


Value-Added Reseller



Customer

Power of partnership



Needs of the Modern Customer



Collaboration tools



Security



File-sharing



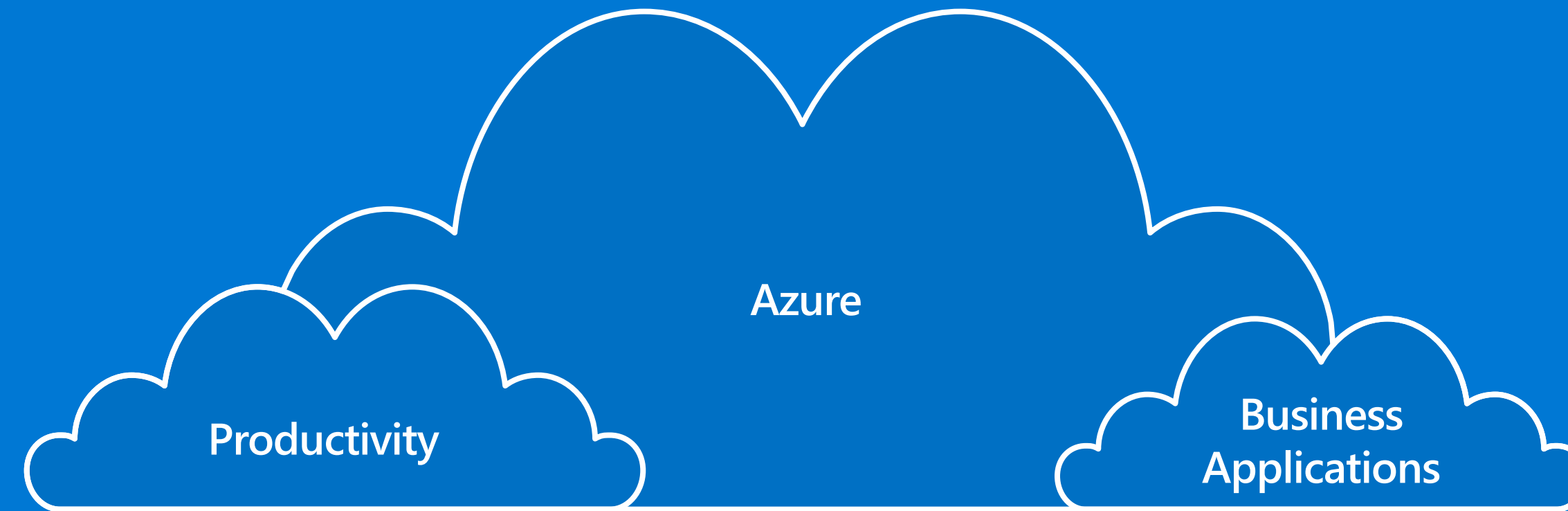
Data contingency



Back-up services



Three Cloud Strategy



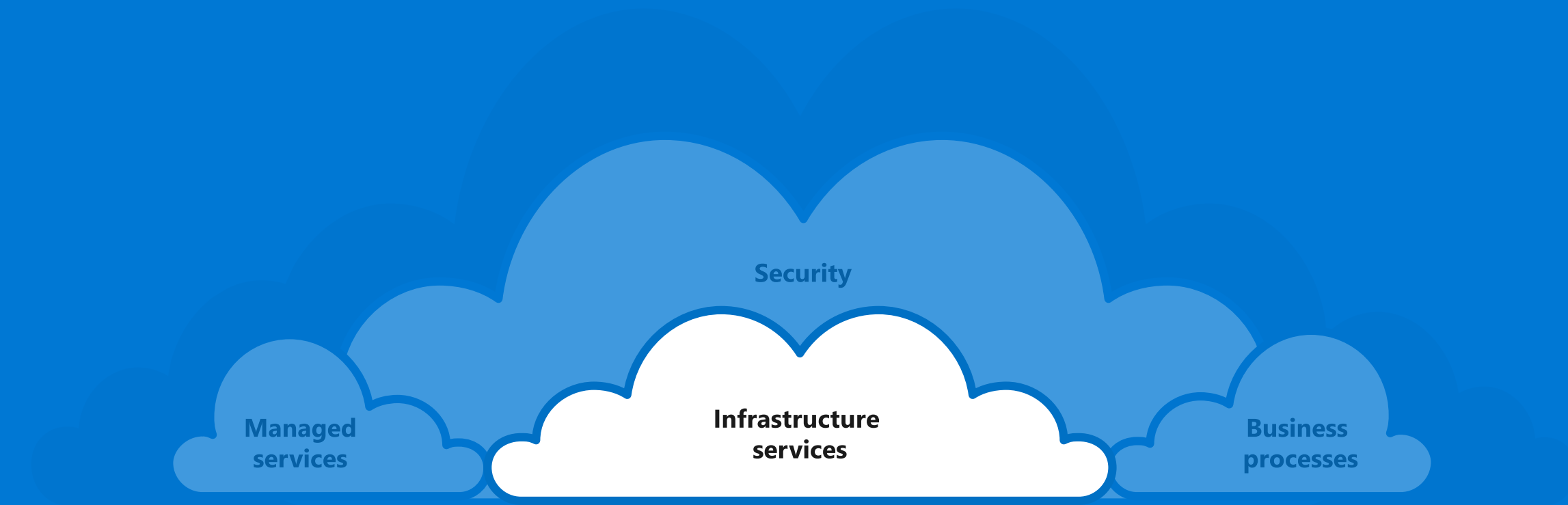


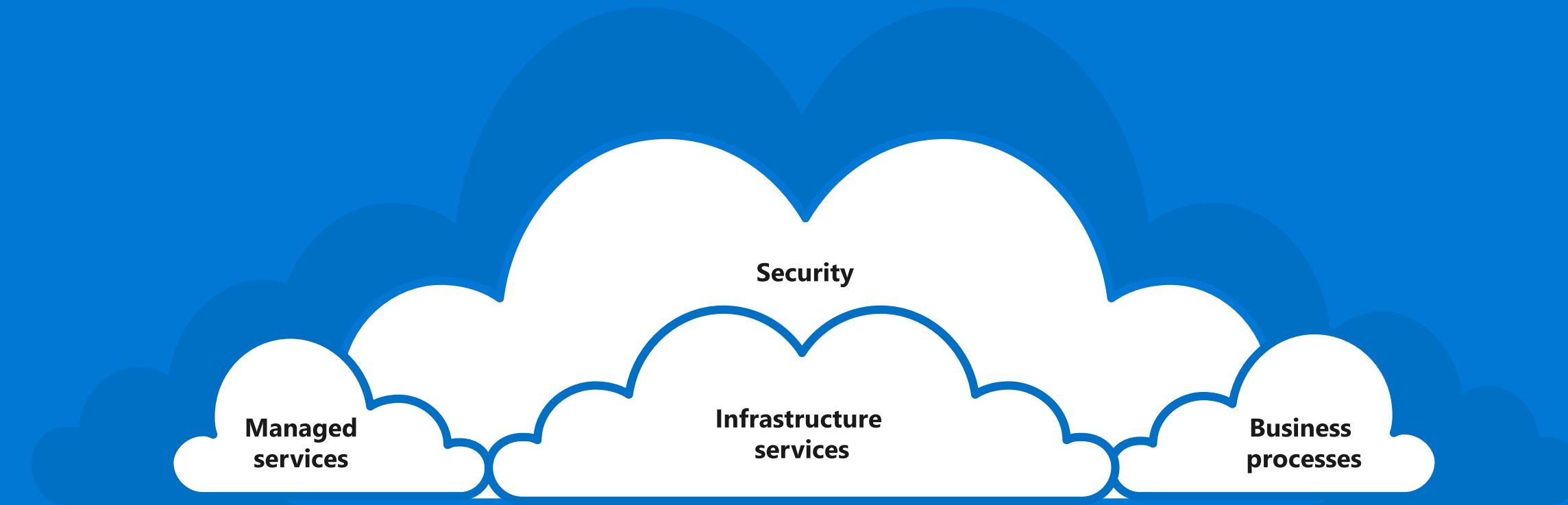
Security



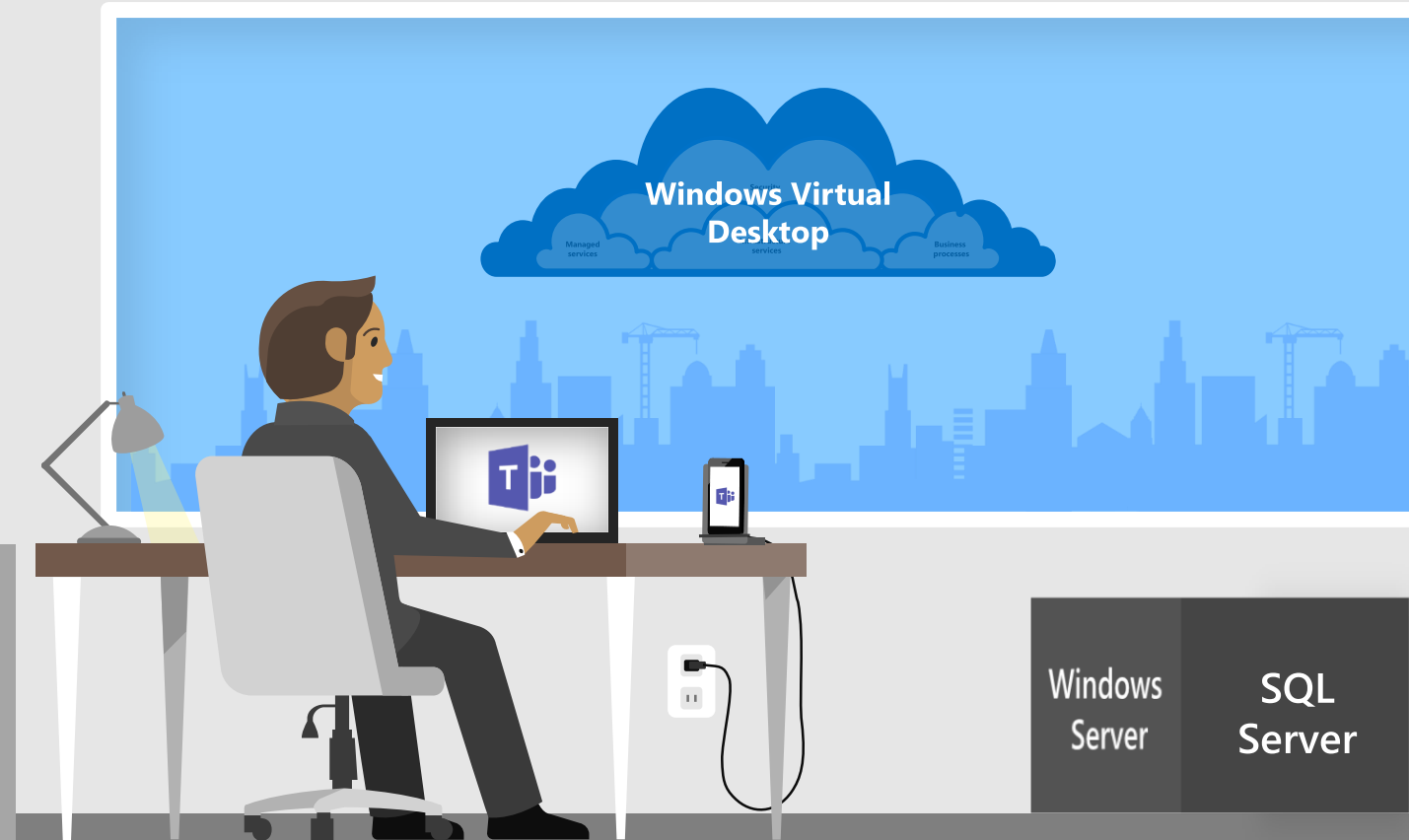
Security







Needs of the Modern Customer





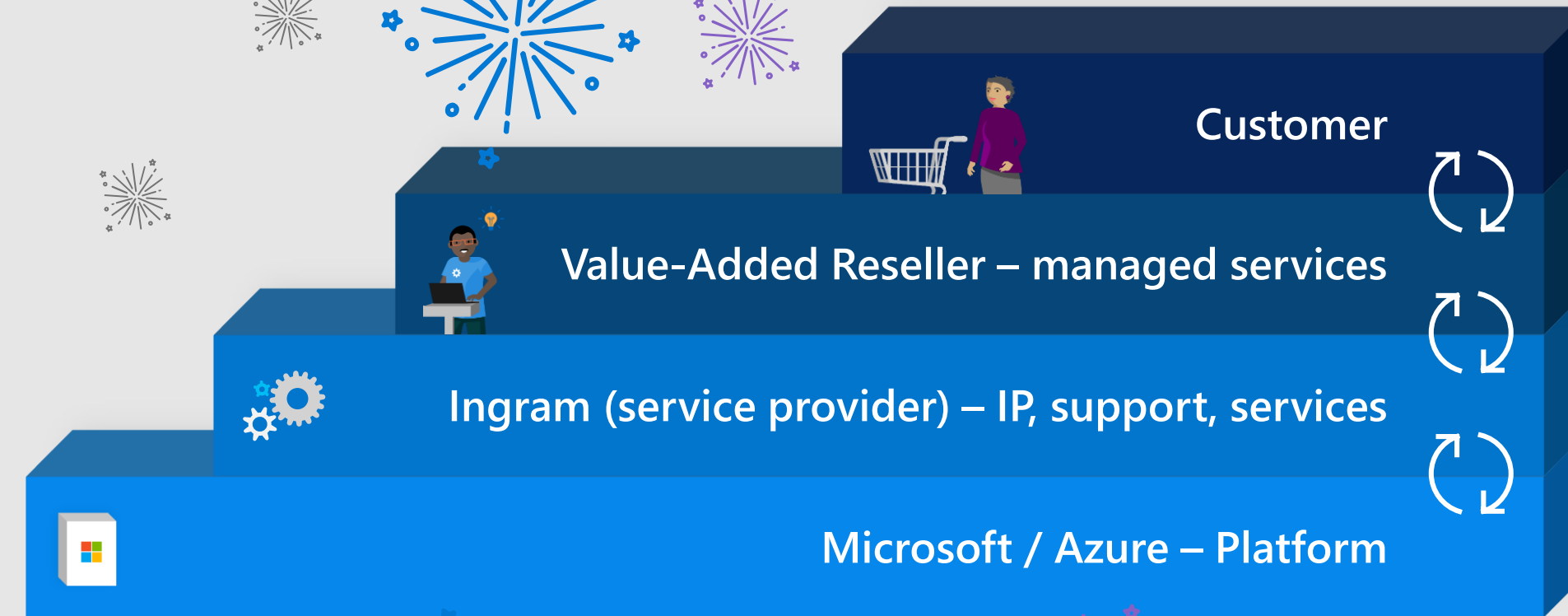
Pickit

CloudBlue and Microsoft Marketplace



T-Mobile

Power of partnership



Microsoft's mission

Empower every person and
every organization on the
planet to achieve more

Partners make *more* possible.



CLOUD **SUMMIT** 

Thank You!

