# CLOUDSUMMIT > IoT and Beyond Ben Xiang | Global Head of IoT

# loT = Connecting Things

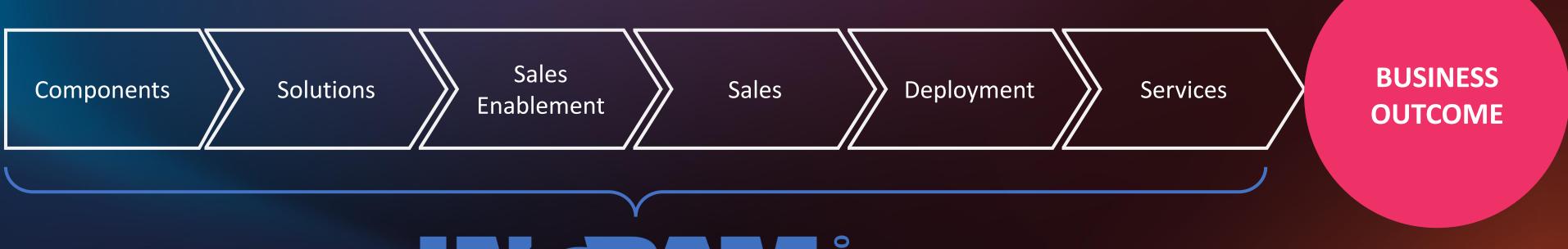
#### IoT Solution



#### Many Steps to a Business Outcome

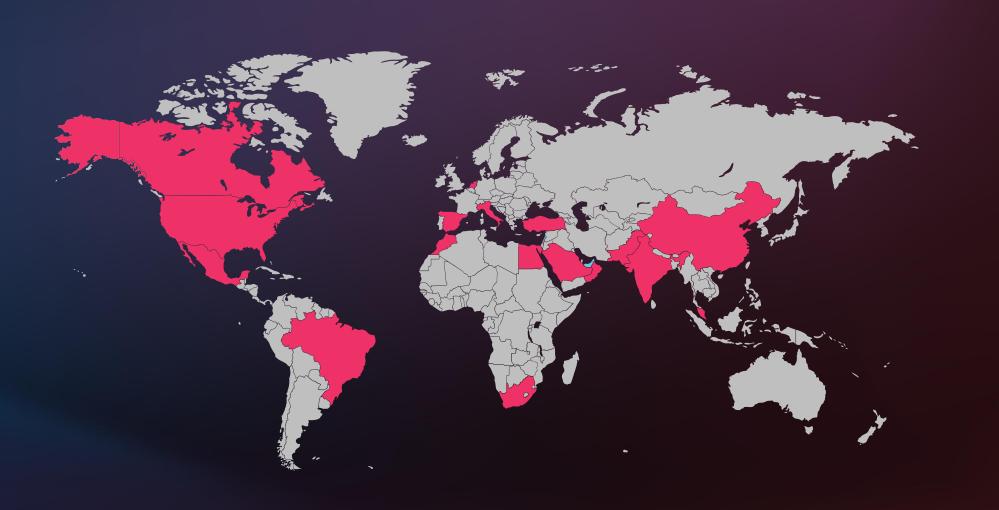


#### Many Steps to a Business Outcome

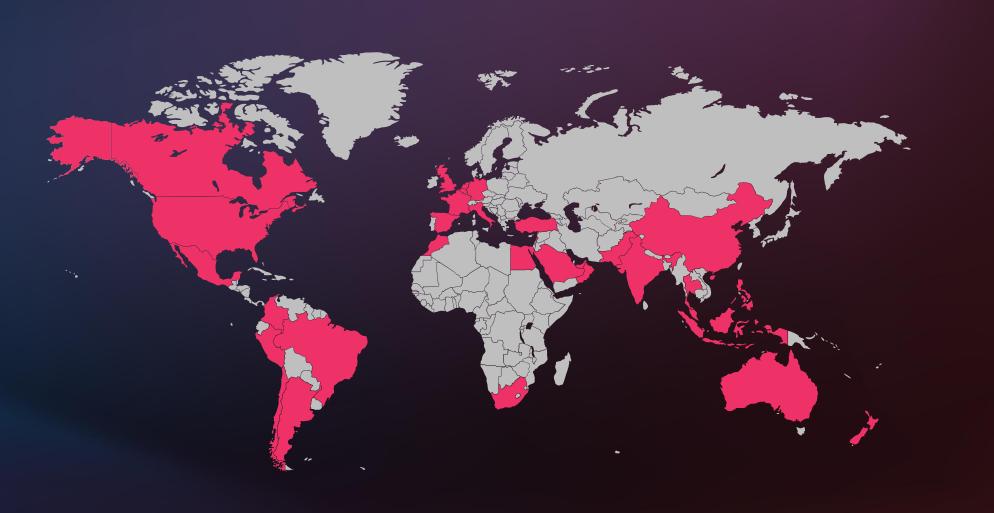




Today:
19 countries



In 12 months: 30+ countries



























30

Vendors







#### IoT Portfolio











19





























































#### IoT Portfolio



+10

40

Vendors







+20

+11

30+

Countries



















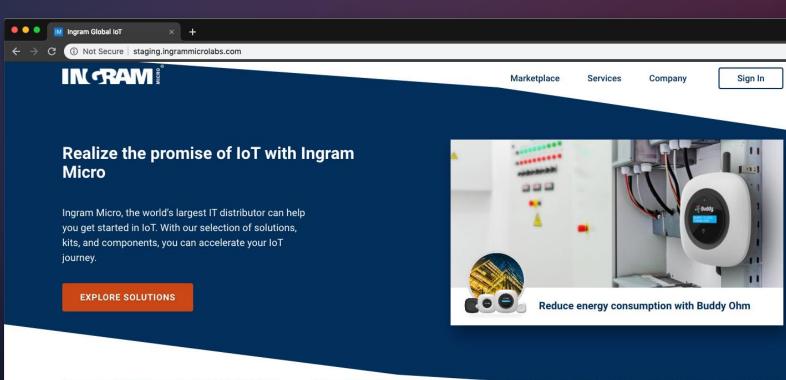


















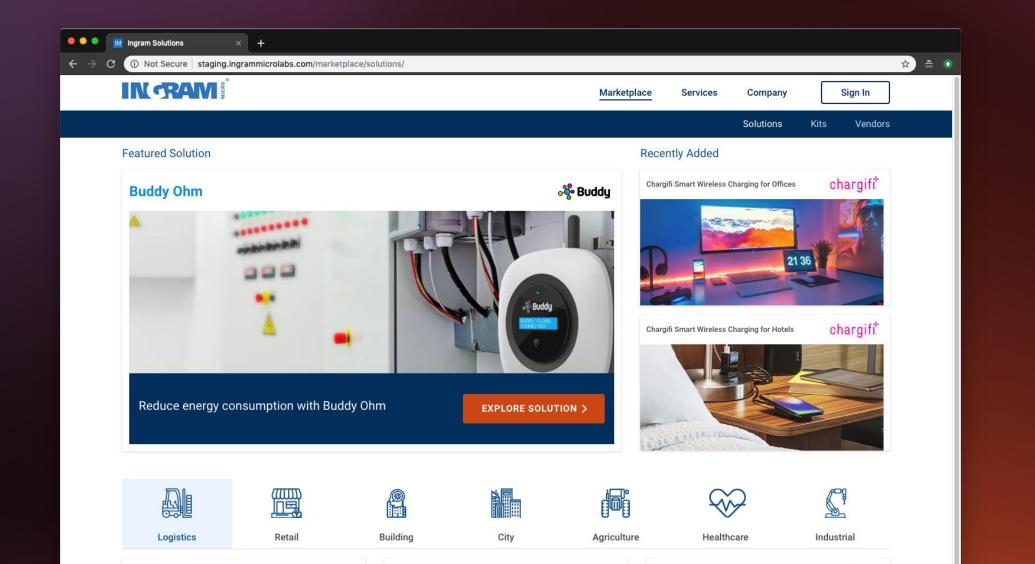
Reduce food spoilage with Roambee's Cold Chain Monitoring.



Secure and gain insight into your retail environments with Axis Cognimatics.

### VIDEO

- One place to learn about our IoT portfolio
- Browse solutions by vertical
- Regular updates with new solutions and vendors
- Launches for US market today
- Ability to transact coming soon



# loT = Just the Beginning

# CLOUD SUMMIT >

Thank You!